



HotelStar

GlobalStar are pleased to announce a pioneering new partnership with hotel supplier CCRA Travel Solution.

CCRA have been chosen to power HotelStar for its global partner network providing access to an inventory in excess of 160,000 hotels. GlobalStar determined that CCRA's extensive industry relationships, negotiating power and content diversity allows the GlobalStar partner network to provide significantly enhanced benefits to their customers. Rates that support not only the business travel sector, but leisure and conference requirements.

Reach; HotelStar powered by CCRA. The GlobalStar proprietary hotel booking portal that features up to 5 categories of real-time rates and inventory at over 160,000 hotels worldwide.

A choice of rate categories on every single search;

- Enhanced Commission 15%
- "Safety Net" rates – set your own mark-up and commission level
- Pre-pay
- Internet Discount – inventory from the leading provider of on-line rates - 10% commission
- GDS Promotions 8% commission
- Preferred Rates Program 8% commission
- Weekly commission reconciliation

 **GlobalStar**
Travel Management

Range; Through the GDS, CCRA negotiated Corporate hotel program, have access to negotiated rates that span the spectrum from budget to deluxe, from suburban to city centre, from roadside to resort.

- 32,000 properties, representing 191 hotel chains in 6,880 cities in 149 countries
- Thousands of value added amenities
- 16,000 rates better than Best Available BAR rates
- 17,000 properties in the mid-price range
- 2,729 extended stay and residential hotels
- 100% Last Room Availability
- 100% Commissionable

Recognition;

- HotelStar Exclusive: hotels offer GlobalStar agents or their clients an exclusive "something extra" for every stay – this could include bonus commission for the agent, or an amenity for your client
- Blocked Space: over 60,000 rooms through Safety Net Program, in destinations around the World.
- Travel Agent Specials: for-agent-only perks and benefits from hotels who recognize the value of travel agents.

**HotelStar powered by CCRA ...
THERE REALLY IS A DIFFERENCE!**

GlobalStar Travel Management - info@globalstartravel.com - www.globalstartravel.com

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Leaders in Multinational Travel Management.
Delivered locally.